

COURSEWARE DEPLOYMENT & PURCHASING OPTIONS

	SITE LICENSE			COURSEWARE LEASE				
	COMPUTER BASED TRAINING (CBT)	WEB BASED TRAINING (WBT) ON CUSTOMER'S SERVER	WEB BASED TRAINING (WBT) ON AVSOFT'S SERVER	PER STUDENT LEASES		TEACHER PRESENTATION LEASES AUDIO & VIDEO STREAMED OVER THE WEB!!		
				3 YEAR CONTRACT	MONTH-TO-MONTH CONTRACT	STAND-UP LECTURE	WEB CLASS: WITHOUT COURSEWARE ACCESS FOR THE STUDENT	WEB CLASS: WITH COURSEWARE ACCESS FOR THE STUDENT
DEPLOYMENT	VIA PORTABLE CLASSROOM OR HARD DRIVE	WEB BASED. MUST HAVE WEB SERVER & SCORM COMPLIANT LMS (SCORM 1.2/2004).	WEB BASED. AVSOFT SUPPLIES SERVER & LMS.	VIA PORTABLE CLASSROOM OR WEB DEPLOYMENT	VIA PORTABLE CLASSROOM OR WEB DEPLOYMENT	VIA PORTABLE CLASSROOM OR WEB DEPLOYMENT	WEB BASED ONLY. MUST HAVE INTERNET CONNECTION AND VIDEO CONFERENCING CAPABILITIES SIMILAR TO SKYPE™.	WEB BASED ONLY. MUST HAVE INTERNET CONNECTION AND VIDEO CONFERENCING CAPABILITIES SIMILAR TO SKYPE™.
STUDENT PERFORMANCE REPORTING	TO GET WEB REPORTS, YOU CAN LEASE OUR LMS. ANNUAL COST IS \$1000, FIRST YEAR IS FREE. OTHERWISE, SOFTWARE ALLOWS FOR PRINTED REPORTS ONLY.	YES, WEB REPORTS FROM YOUR LMS	YES, WEB REPORTS FROM AVSOFT LMS	YES, BOTH PRINTED AND WEB REPORTS	YES, BOTH PRINTED AND WEB REPORTS	NO	NO	YES, BOTH PRINTED AND WEB REPORTS
BRANDING	YES	YES	YES	YES	YES	NO	YES	YES
CONTENT CHANGES	YES	YES	YES	YES	NO	NO	NO	YES
CONTENT UPDATES (MANUFACTURER UPDATES ARE ALWAYS MADE)	2 YEARS FROM INITIAL DELIVERY	2 YEARS FROM INITIAL DELIVERY	2 YEARS FROM INITIAL DELIVERY	2 YEARS FROM INITIAL DELIVERY	NO	NO	NO	2 YEARS FROM INITIAL SIGNING
OTHER:	YOU ARE RESPONSIBLE FOR MAINTAINING YOUR LMS & SERVER.	YOU ARE RESPONSIBLE FOR MAINTAINING YOUR LMS & SERVER.	ANNUAL COST TO LEASE AVSOFT'S LMS IS \$3000, FIRST YEAR IS FREE. COURSE HOSTED ON AN AVSOFT SERVER CLOSE TO THE CUSTOMER.	STUDENTS ARE GRANTED ACCESS TO COURSEWARE THROUGH A UNIQUE LOGIN KEY, GENERATED THROUGH OUR WEBSITE.	STUDENTS ARE GRANTED ACCESS TO COURSEWARE THROUGH A UNIQUE LOGIN KEY, GENERATED THROUGH OUR WEBSITE.	EXTRA TIME CAN BE PURCHASED IN 50 HOUR BLOCKS.	EACH STUDENT DOES NOT HAVE ACCESS TO THE COURSEWARE. COURSE HOSTED ON AN AVSOFT SERVER CLOSE TO THE CUSTOMER.	EACH STUDENT HAS ACCESS TO THE COURSEWARE. COURSE HOSTED ON AN AVSOFT SERVER CLOSE TO THE CUSTOMER.
MINIMUM # OF STUDENTS	UNLIMITED	UNLIMITED	UNLIMITED	25 STUDENTS PER PROGRAM YEAR	NO MINIMUM	NO MINIMUM	10 STUDENTS PER PROGRAM YEAR	25 STUDENTS PER PROGRAM YEAR
DECREASING PRICING (THE MORE STUDENTS IN A COURSE, THE LESS THE COST IS PER STUDENT)	NO	NO	NO	YES	NO	NO	NO	YES
3 YEAR CONTRACT REQUIRED	NO	NO	NO	YES	NO	NO	YES	YES

LEVEL OF CUSTOMIZATION

BRANDING

- CUSTOM LOGIN
- CLIENT LOGOS ON FIRST & LAST PAGES

CONTENT CHANGES

- CLIENT LIVERY ON EXTERIOR AIRCRAFT VIEWS
- CONTENT CUSTOMIZED TO CLIENT CONFIGURATION

INITIAL PURCHASE CONSISTS OF 100 HOURS OR 3 MONTHS ACCESS